#### **Lighting Committee Summary**

#### **Goals of Lighting Committee**

- Reduce street light electric bills
- Reduce repair costs
- Reduce impact on environment
- · Provide optimal lighting conditions

#### Proposal:

Replace existing high pressure sodium light fixtures with more efficient LED lights

#### Benefits:

- LED life expectancy is up to 6 times that of current lighting
- LEDs do not lose their brightness over time as much as our existing lights
- Projected watt usage with LEDs is 5560/kWh compared with current wattage use at 8875/kWh, over 1/3 less than what we use now
- Approximate cost savings is 13,707kWh /yr= \$2,056.00/yr
- No repair cost for minimum of 10 years
- Replacement warranty covers LEDs to 50,000 hours/approx 10 years
- LED is directional so less light is wasted
- Light quality is higher

Note: City of Ann Arbor is aggressively moving to replace lighting to LEDs for cost savings

#### Recommendation:

Arbor Hills Subdivision vote on proposal to replace existing street lights.

### Summmary: LED Streetlight Replacement Investment

Capital Investment (\$)	LED Lights	\$26,400.00
Oapital investment (ψ)	Labor	\$5,400.00
DTEI	ncentives (\$)*	\$2,420.00
Net Ir	nvestment (\$)	\$29,380.00
Electrical	Savings (\$/year)	\$2,056.00
Repair S	avings (\$/year)**	\$1,800.00
Pay	back (years)	7.6

\$26,400.00	
\$5,400.00	
	Without DTE
\$0.00	incentive
\$31,800.00	
\$2,056.00	
\$1,800.00	
8.2	

<sup>\*</sup> DTE program currently on hold pending renewal this Fall.

<sup>\*\* 6</sup> year average of repair expenses (2006 – 2010)



## LIGHTING QUOTATION ANN ARBOR HILLS SUBDIVISION LED LIGHTING

### McNaughton-McKay

4670 Runway Blvd Ann Arbor, MI 48108 Tel: (734) 995-9515

Fax: (734) 327-6281

To:

ANN ARBOR HILLS SUBDIVISION HOME OWNERS ASSOCIATION ANN ARBOR, MI 48104

Date Printed: August 8, 2011 Ouote Number: 104055

PO Number:

Customer Number:

20021

Sales Person:

Ray Smith

Item	Qty	Type	Mfg	Part Number	Description	Price	Ext. Price
1	38		BETA	STR-LWY-2M-HT-06-D-UL-SV-7	LED STREETLIGHT, TYPE II DISTRIBUTION	660.00E	\$25,080.00
2	2		BETA	STR-LWY-5M-HT-06-D-UL-SV-7 00	LED STREETLIGHT, TYPE 5 DISTRIBUTION	660.00E	\$1,320.00
3			BETA	-R (ADDER)	ADDER FOR NEMA PHOTO CONTROL RECEPTACLE OPTION, IF REQUIRED	15.00E	
4	1		мсмс	LIGHTING SERVICES			

\$26,400.00

ALL LAMPS & STANDARD FREIGHT CHARGES ARE INCLUDED IN PRICING SHOWN, BASED ON QUANTITIES AS LISTED. PRICING BASED ON "DROP SHIPMENT" TO JOBSITE. STANDARD MANUFACTURER'S WARRANTIES APPLY. LEAD TIME IS APPROXIMATELY \_3 - 4\_\_\_ WEEKS AFTER FACTORY RECEIPT OF ORDER (AND APPROVAL DRAWINGS, WHERE REQUIRED) NOTE\* LEAD TIMES ARE ESTIMATES ONLY.

The sale of products and services by Seller is subject to Seller's general terms and conditions of sale ("Seller's Term") as attached to this document or as otherwise posted on Seller's website at http://terms.mc-mc.com/mi Seller objects to and rejects any terms or conditions that may appear on or are referenced in Customer's purchase order or other document that are in addition to or otherwise inconsistent with Seller's Terms. Customer's receipt or acceptance of delivery of any ordered item above will constitute its acceptance of Seller's Terms. The above link also includes Seller's Return Policy for customer reference.

Please do not hesitate to call with any questions.

Best Regards, Ray Smith Phone: (734) 327-6208

Fax: (734) 327-6281

Quotes valid for 30 days. Lamps are included unless otherwise noted.

# Vedder Electric

P.O. BOX 2077 ANN ARBOR, MI 48106-2077 (734) 662-6220 FAX (734) 662-6224 www.VedderElectric.com

Shireen Williams
Select Community Services
4045 Stone School
Ann Arbor, MI 48108

## PROPOSAL

DATE

08/02/2011

PHONE

(734)663-1900

Arbor Hills

JOB NAME / LOCATION

Ann Arbor, MI 48105

swilliams@thecondopros.com

	JOB NUMBER 734-663-0809 Fax	JOB PHONE 734-663-1900 x 229
We hereby submit specifications and estimates for.		
Disconnect and dispose of 40 Cobra street light fi	xtures and lamps.	
Install 40, customer provided Led fixture in place	of the existing Cobra street	lights.
The furnished light fixtures are to be the type tha	t will attach directly to the e	xisting arms.
A one year warrantee is provided for labor only.		
, , ,		
	,	
We Propose hereby to furnish material and tabor — complete in accord	dana diki ka dika a mana dika da a ka ma	
Five Thousand Four Hundred and No/100	dollar discount of the property of the propert	E400 00
Payment to be made as follows:		
Net 10 Days, Invoiced monthly on that portion of		invoices are subject
to a finance charge of 1/5% per month on the unp Visa and Mastercard accepted.	ald balance.	
All material is guaranteed to be as specified. All work to be completed in a professional		
manner according to standard practices. Any elteration or deviation from above specifications receiving extra costs will be executed only upon approval, and will become an extra charge	Authorized Synether Communication	
over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our consol. Owner to party fire, tomado, and other necessary insurance. Our workers are fully covered by Worker's Compensation insurance.	Note: This proposal may be withdrawn by us if not accepted within	30 days
Acceptance of Proposal – The above prices, specifications and conditions are satisfactory and are hereby accepted. You are sufficilized to do the work as specified. Payment will be made as outlined above.	Signature	
Date of Acceptance:	SS 35 45 C	

## Suburban Electric Services, Co.

PO Box 880

Hamburg, MI 48139 T) 810-360-6262 F) 810-360-6263 suburbanelectricservices@charter.net **Proposal** 

Proposal # 9061 Date 8/8/2011

McNaughton-McKay Electric Chris Mydock

#### Project:

Ann Arbor Hills Subdivision Street Light

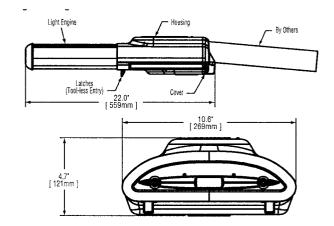
Description	Total
Please review the following work to be performed upon approval:	4,485.00
1. Remove 40 existing street light heads.	
2. Install 40 new heads supplied by others.	
SES will recycle old heads and lamps	
-No warrantee on labor in writting, but will address with light company for claim. (Per Pete)	
То	tal \$4,485.00

The above prices, specifications and conditions are satisfactory Signature date\_ Authorized Signature and hereby accepted. INVOICES DUE NET 15 DAYS.

BetaLED Catalog #: STR - LWY - 2M - HT -- D -



Notes:



	Product	Family	Optic	Mounting	# of LEDs ( x 10 )	LED Series	Voltage	Color Options	Drive Current	Factory-Installed Options Please type additional options in manually on the lines provided above.
Ø	STR	LWY	2M¹	HT <sup>2</sup>	04 	D	UL Universal 120–277V UH Universal 347–480V	SV Silvers BBK Blacks BZ Bronzes PB Platinum Bronzes WH Whites	700mA (Standard) 525 525mA 350 350mA	43K 4300K Color Temperature <sup>4</sup> DIM 0-10V Dimming <sup>5,8,7</sup> F Fuse <sup>8,9</sup> HL Hi/Low (175/350/525, dual circuit input) <sup>10,11</sup> N No Quick Disconnect Harness or Leveling Bubble <sup>12</sup> PD Power Door <sup>13</sup> R NEMA Photocell Receptacle <sup>8</sup> SC Door Safety Tether <sup>14</sup> UTL Utility Option <sup>15</sup> For additional options, see IP66 spec sheet.

#### **Footnotes**

- 1. IESNA Type II Medium distribution
- 2. Horizontal tenon mount
- Light engine portion of extrusion is not painted and will remain natural aluminum regardless of color selection
- Color temperature per fixture; minimum 70 CRI
- Control by others
- 6. Refer to dimming spec sheet for availability and additional information
- 7. Can't exceed the specified drive current. Consult factory if exceeding drive current is necessary.
- This option not available with all multi-level options. Refer to multi-level spec sheet for more information
- When code dictates fusing use time delay fuse
- 10. Refer to multi level spec sheet for availability and additional information
- 11. Sensor not included
- 12. Standard product features unless N option is specified
- 13. All connections between door and fixture are shipped unconnected from the factory; door release spring included to open door automatically when the latches are released
- 14. Stainless steel aircraft cable
- 15. Includes exterior wattage label that reflects watts for the drive current selected. The ability to exceed the selected drive current will be disabled

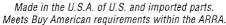
# of : LEDs	Initial Delivered Lumens – Type II Medium @ 6000K	B Ra	U atin		4	Initial Delivered Lumens – Type II Medium @ 4300K	B	1	U G	System Watt 120–277V	Total Current @ 120V	Total Current @ 240V	Total Current @ 277V	System Watts 347–480V	Total Current @ 347V	Total Current @ 480V	L <sub>76</sub> Hours" @ 25° C (77° F)	50K Hours Lumen Maintenance Factor'' @ 15° C (59° F
						44.00			350n	nA Fixture Ope	rating at 25	°C (77°F)		E HOUSE				98, Te (
40	3,914 (04)	1	1	1		3,607 (04)	1	1	1 1	45	0.38	0.21	0.19	52	0.15	0.15	> 150,000	
50	4,836 (05)	1	1	1	Γ	4,457 (05)	.1		1 1	61	0.50	0.27	0.24	69	0.19	0.18	> 150,000	94%
60	5,769 (06)	2	1	2		5,317 (06)	2		1 2	71	0.58	0.31	0.27	79	0.22	0.20	> 150,000	
						TANK LINE CO.			525n	nA Fixture Ope	rating at 25	°C (77°F)						
40	5,479 (04)	2	1	2	١.	5,050 (04)	2	T	1 2	67	0.57	0.30	0.26	74	0.21	0.19	149,000	
50	6,771 (05)	2	2	2	Γ	6,240 (05)	2		2 2	89	0.74	0.39	0.33	97	0.27	0.23	142,000	93%
60	8,077 (06)	2	2	2	Т	7,444 (06)	2	1	2 2	104	0.87	0.45	0.39	112	0.32	0.26	139,000	W1854.
							700	lп	A (SI	andard) Fixtur	e Operating	at 25° C (	77° F)				APA, com	
40	6,849 (04)	2	2	2		6,312 (04)	2	1	2 2	92	0.78	0.40	0.35	100	0.29	0.23	129,000	FF - 1 - Darge M
50	8.463 (05)	2	2	2	L	7,800 (05)	2	I	2 2	120	1.00	0.52	0.44	128	0.37	0.29	119.000	91%
60	10.096 (06)	3	12	3	Т	9,305 (06)	2	T	2   2	139	1.17	0.60	0.51	148	0.43	0.32	118.000	1.00

NOTE: All data subject to change without notice.

© 2011 BetaLED®, a division of Ruud Lighting • 1200 92nd Street • Sturtevant, WI 53177 • 800-236-6800 • www.betaLED.com







#### **General Description**

Fixture housing is all aluminum construction. Standard fixture utilizes terminal block for power input suitable for #2-#14 AWG wire and operates at 700mA. Drive current is field switchable. Fixture is designed to mount on 1.25" IP (1.66" O.D.) and/or 2" IP (2.375" O.D.) horizontal tenon (minimum 8" [203.2mm] in length) and is adjustable +/- 5° to allow for fixture leveling (includes leveling bubble to aid in this process). Fixture carries a limited five year warranty.

#### Electrical

Modular design accommodates varied lighting output from high power, white, 6000K (+/- 500K per full fixture), minimum 70 CRI, long life LED sources. Optional 4300K (+/-300K per full fixture) also available. 120-277V 50/60 Hz, Class 1 LED drivers are standard, 347-480V 50/60 Hz option is available. LED drivers have power factor >90% and THD <20% at full load. Units provided with integral 10kV surge suppression protection standard. Quick disconnect harness suitable for mate and break under load provided on power feed to driver for ease of maintenance. Surge protection tested in accordance with IEEE/ANSI C62.41.2.

#### Finish

Exclusive Colorfast DeltaGuard® finish features an E-Coat epoxy primer with an ultradurable silver powder topcoat, providing excellent resistance to corrosion, ultraviolet degradation and abrasion. Bronze, black, white and platinum bronze powder topcoats are also available. The finish is covered by our 10 year limited warranty.

Fixture and finish are endurance tested to withstand 5,000 hours of elevated ambient salt foo conditions as defined in ASTM Standard B 117.

#### **Testing & Compliance**

UL listed in the U.S. and Canada for wet locations. Consult factory for CE Certified products. Meets CALTrans 611 Vibration Testing and GR-63-CORE Section 4.4.1/5.4.2 Earthquake Zone 4. Certified ANSI C136.31-2001 bridge and overpass vibration standards. Dark Sky Friendly. IDA Approved.

RoHS Compliant.



Product qualified on the Design Lights Consortium ("DLC") Qualified Products List ("QPL")

U.S. and international patents granted and pending. BetaLED is a division of Ruud Lighting, Inc. For a listing of Ruud Lighting, Inc. patents, visit www.uspto.gov.

#### Field-Installed Accessories

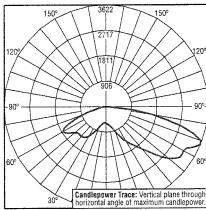


Bird Spikes for Light Engine XA-BRDSPK60

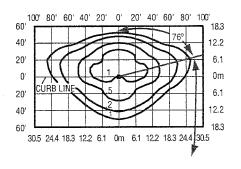


Bird Spikes Kit for Housing XA-BRDSPKHSG

#### **Photometrics**



Independent Testing Laboratories certified test. Report No. ITL64223. Candlepower trace of 6000K, 40 LED LEDway Streetlight luminaire with IESNA Type II Medium distribution. Luminaire with 6,665 initial delivered lumens operating at 700mA. All published luminaire photometric testing performed to IESNA LM-79-08 standards.



Position of vertical plane of maximum candiepower.

Isofootcandle plot of 6000K, 40 LED LEDway Streetlight luminaire with IESNA Type II Medium distribution mounted at 25' A.F.G. Luminaire with 6,849 Initial delivered lumens operating at 700mA. Initial FC at grade.

#### LEDway® EPA & Weight Calculations

0-60 LED fixtur	e	16.0 lbs.
PA		
lorizontal Tenor	Mount	
fixture		0.685
	Mount / Square In	ternal Mount
	Mount / Square In as with Fixture(s) Single	ternal Mount 0.905
lorizontal Tenor	ns with Fixture(s) Single	
lorizontal Tenor PT/PD-1H	ns with Fixture(s) Single 90° Twin	0.905
Horizontal Tenor PT/PD-1H PT/PD-2H(90)	ns with Fixture(s) Single 90° Twin 180° Twin	0.905 1.189
Horizontal Tenor PT/PD-1H PT/PD-2H(90) PT/PD-2H(180)	ns with Fixture(s) Single 90° Twin 180° Twin 90° Triple	0.905 1.189 1.590

NOTE: All data subject to change without notice.

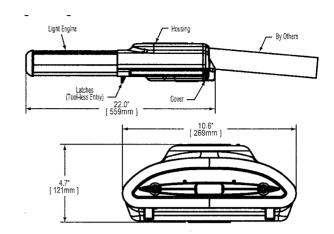


- D -

BetaLED Catalog #: STR - LWY - 5M - HT.-



Notes:



Product	Family	Optic	Mounting	# of LEDs ( x 10 )	LED Series	Voltage	Color Options	Drive Current	Factory-Installed Options Please type additional options in manually on the lines provided above.
STR	LWY	5M¹	HT <sup>2</sup>	04 05 06	D	UL Universal 120–277V UH Universal 347–480V	SV Silver3 BK Black3 BZ Bronze3 PB Platinum Bronze3 WH White3	700mA 700mA (Standard) 525 525mA 350mA	43K 4300K Color Temperature <sup>4</sup> DIM 0-10V Dimming <sup>5,8,7</sup> F F Fuse <sup>8,9</sup> HL Hi/Low (175/350/525, dual circuit input) <sup>10,11</sup> N No Quick Disconnect Harness or Leveling Bubble <sup>12</sup> PD Power Door <sup>13</sup> R NEMA Photocell Receptacle <sup>8</sup> SC Door Safety Tether <sup>14</sup> UTL Utility Option <sup>15</sup> For additional options, see IP66 spec sheet.

#### **Footnotes**

- IESNA Type V Medium distribution
- 2. Horizontal tenon mount
- Light engine portion of extrusion is not painted and will remain natural aluminum regardless of color selection
- Color temperature per fixture; minimum 70 CRI
- Control by others
- Refer to dimming spec sheet for availability and additional information
- This option not available with all multi-level options. Refer to multi-level spec sheet for more information
- 8. When code dictates fusing use time delay fuse
- Refer to multi level spec sheet for availability and additional information
- 10. Sensor not included
- 11. Standard product features unless N option is specified
- 12. All connections between door and fixture are shipped unconnected from the factory; door release spring included to open door automatically when the latches are released
- 13. Stainless steel aircraft cable
- includes exterior wattage label that reflects watts for the drive current selected. The ability to exceed the selected drive current

				1 0 mg 19 1 mg			LE	D PERFORM	IANCE S	PECS						
# of LEDs	initial Delivered Lumens – Type V Medium @ 6000K	B U Rating		Initial Delivered Lumens – Type V Medium @ 4300K		U itin	G g***	System Watts 120–277V	Total Current @ 120V	Total Current @ 240V	Total Current @ 277V	System Watts 347–480V	Total Current @ 347V	Total Current @ 480V	L <sub>76</sub> Hours'' @ 25° C (77° F)	50K Hours Lumen Maintenance Factor @ 15° C (59° F)
				20.20.000		3	50m	A Fixture Opera	ting at 25°	C (77° F)						
40	4,117 (04)	3 2	1	3,794 (04)	2	2	11	45	0.38	0.21	0.19	52	0.15	0.15	> 150,000	
50	5,087 (05)	3 2	1	4,689 (05)	3	2	1	61	0.50	0.27	0.24	69	0.19	0.18	> 150,000	94%
60	6,069 (06)	3 2	1	5,593 (06)	3	2	1	71	0.58	0.31	0.27	79	0.22	0.20	> 150,000	
	100			\$186 Kilota (\$1262)		5	25m	A Fixture Opera	ting at 25°	C (77° F)		of Colored Contact				2.3
40	5,764 (04)	3 2	1	5,312 (04)	3	2	11	67	0.57	0.30	0.26	74	0.21	0.19	149,000	
50	7,122 (05)	3 3	1	6,564 (05)	3	2	1	89	0.74	0.39	0.33	97	0.27	0.23	142,000	93%
60	8,497 (06)	3 3	2	7,831 (06)	3	3	2	104	0.87	0.45	0.39	112	0.32	0.26	139,000	THE THE WAY AND
					700	īĽ.	(St	indard) Fixture	Operating	at 25° C (7	77º F)	Color (cert)				
40	7,205 (04)	3 3	1	6,640 (04)	3	2	1	92	0.78	0.40	0.35	100	0.29	0.23	129,000	
50	8,903 (05)	3 3	2	8,205 (05)	3	3	2	120	1.00	0.52	0.44	128	0.37	0.29	119,000	91%
60	10,621 (06)	4 3	2	9,789 (06)	3	3	2	139	1.17	0.60	0.51	148	0.43	0.32	118,000	
* Utiliz	es magnetic step-down transfo	rmer		** For re	com	me	nded	lumen maintenar	ice data see	<u>TD-13</u>						plight-Glare) Rating ingsAddendum.pdf

NOTE: All data subject to change without notice.

© 2011 BetaLED®, a division of Ruud Lighting • 1200 92nd Street • Sturtevant, WI 53177 • 800-236-6800 • www.betaLED.com





#### **General Description**

Fixture housing is all aluminum construction. Standard fixture utilizes terminal block for power input suitable for #2-#14 AWG wire and operates at 700mA. Drive current is field switchable. Fixture is designed to mount on 1.25" IP (1.66" O.D.) and/or 2" IP (2.375" O.D.) horizontal tenon (minimum 8" [203.2mm] in length) and is adjustable +/- 5° to allow for fixture leveling (includes leveling bubble to aid in this process). Fixture carries a limited five year warranty.

#### Electrical

Modular design accommodates varied lighting output from high power, white, 6000K (+/- 500K per full fixture), minimum 70 CRI, long life LED sources. Optional 4300K (+/-300K per full fixture) also available. 120-277V 50/60 Hz, Class 1 LED drivers are standard. 347-480V 50/60 Hz option is available. LED drivers have power factor >90% and THD <20% at full load. Units provided with integral 10kV surge suppression protection standard. Quick disconnect harness suitable for mate and break under load provided on power feed to driver for ease of maintenance. Surge protection tested in accordance with IEEE/ANSI C62.41.2.

#### Finish

Exclusive Colorfast DeltaGuard® finish features an E-Coat epoxy primer with an ultradurable silver powder topcoat, providing excellent resistance to corrosion, ultraviolet degradation and abrasion. Bronze, black, white and platinum bronze powder topcoats are also available. The finish is covered by our 10 year limited warranty.

Fixture and finish are endurance tested to withstand 5,000 hours of elevated ambient salt fog conditions as defined in ASTM Standard B 117.

#### **Testing & Compliance**

UL listed in the U.S. and Canada for wet locations. Consult factory for CE Certified products. Meets CALTrans 611 Vibration Testing and GR-63-CORE Section 4.4.1/5.4.2 Earthquake Zone 4. Certified ANSI C136.31-2001 bridge and overpass vibration standards. Dark Sky Friendly. IDA Approved.

RoHS Compliant.



Product qualified on the Design Lights Consortium ("DLC") Qualified Products List ("QPL")

#### **Patents**

U.S. and international patents granted and pending. BetaLED is a division of Ruud Lighting, Inc. For a listing of Ruud Lighting, Inc. patents, visit www.uspto.gov.

#### Field-Installed Accessories

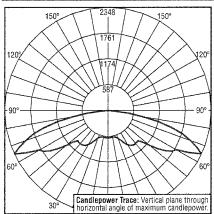


Bird Spikes for Light Engine XA-BRDSPK60

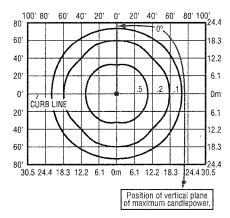


Bird Spikes Kit for Housing XA-BRDSPKHSG

#### **Photometrics**



Independent Testing Laboratories certified test, Report No. ITL66915. Candlepower trace of 6000K, 40 LED LEDway Streetlight luminaire with IESNA Type V Medium distribution. Luminaire with 7.323 initial delivered lumens operating at 700mA. All published luminaire photometric testing performed to IESNA LM-79-08 standards.



Isofootcandle plot of 6000K, 40 LED LEDway Streetlight luminaire with IESNA Type V Medium distribution mounted at 25' A.F.G. Luminaire with 7,205 initial delivered lumens

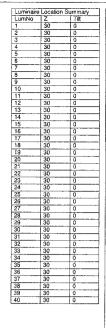
#### LEDway® EPA & Weight Calculations

Approximate Weight 120–277	٧*	
40-60 LED fixture	e	16.0 lbs.
EPA		
Horizontal Tenon	Mount	
1 fixture		0.685
EPA	Farme / Ourseas In	A
	Nount / Square In	ternai Wount
Horizontal Tenon	is with Fixture(s)	0.905
	s with Fixture(s) Single	
Horizontal Tenon PT/PD-1H	s with Fixture(s) Single 90° Twin	0.905
Horizontal Tenon PT/PD-1H PT/PD-2H(90)	s with Fixture(s) Single 90° Twin	0.905 1.189
Horizontal Tenon PT/PD-1H PT/PD-2H(90) PT/PD-2H(180)	s with Fixture(s) Single 90° Twin 180° Twin	0.905 1.189 1.590

operating at 700mA. Initial FC at grade.



NOTE: All data subject to change without notice.



NOTE: Footcandles calculated using predicted lumen values after 50K hours of operation

Deta:54/2011 Scale: 1°=100 Layou by: Antonio Cirvelo
Project Name: CHAPEL HILL - ANN ARBOR, MI
Fliennene: V:Common/AppEng/OUT/110804ML1TGC.AGI
FOOTCANDLES CALCULATED AT GRADE Customer No. 08016

1200 92nd Street Sturtevant, WI 53177 www.betaLED.com (800) 236-6800



ARBOR HILLS Lighting Photonetric Study

410 poles

types: B2-1 (38) B5-1 (2)

23 24 BZ-1 25 82-1 26 B2-1

